

*The Future of Biotechnology in the UK*  
*The Foundation for Science & Technology, 8 June 2005*

# From science base to market place

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# The future of biotechnology

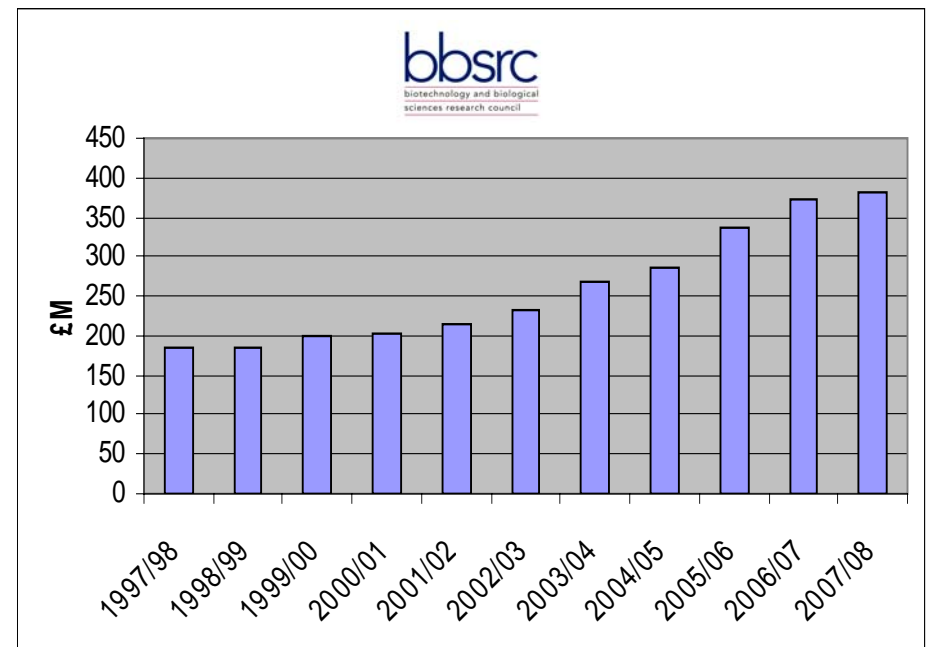
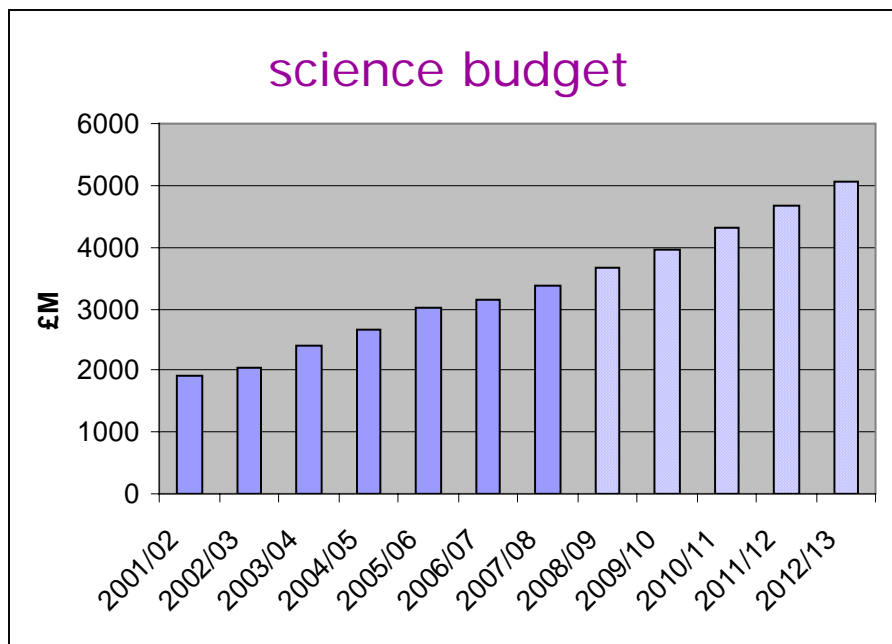
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## *Success factors:*

- excellence of science base
- effective exploitation
- research underpinning needs of industry
- risk capital
- 'patient' money
- market conditions
- etc etc

# Funding for science

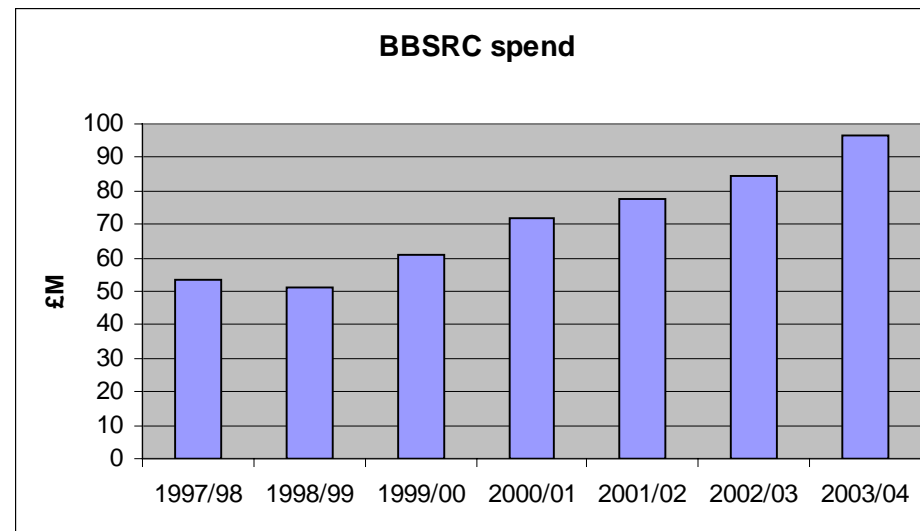
- science budget increasing to £3.3B in 07/08
- BBSRC budget increase from £183M in 97/98 to £382M in 07/08



# Increasing resources for...

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- equipment and infrastructure
- responsive mode research grants



- initiatives
- in addition to extra resource for postgraduate training, knowledge transfer and science in society

# Excellence!

- biosciences successful in international context
- cornerstone of BBSRC's Strategic Plan

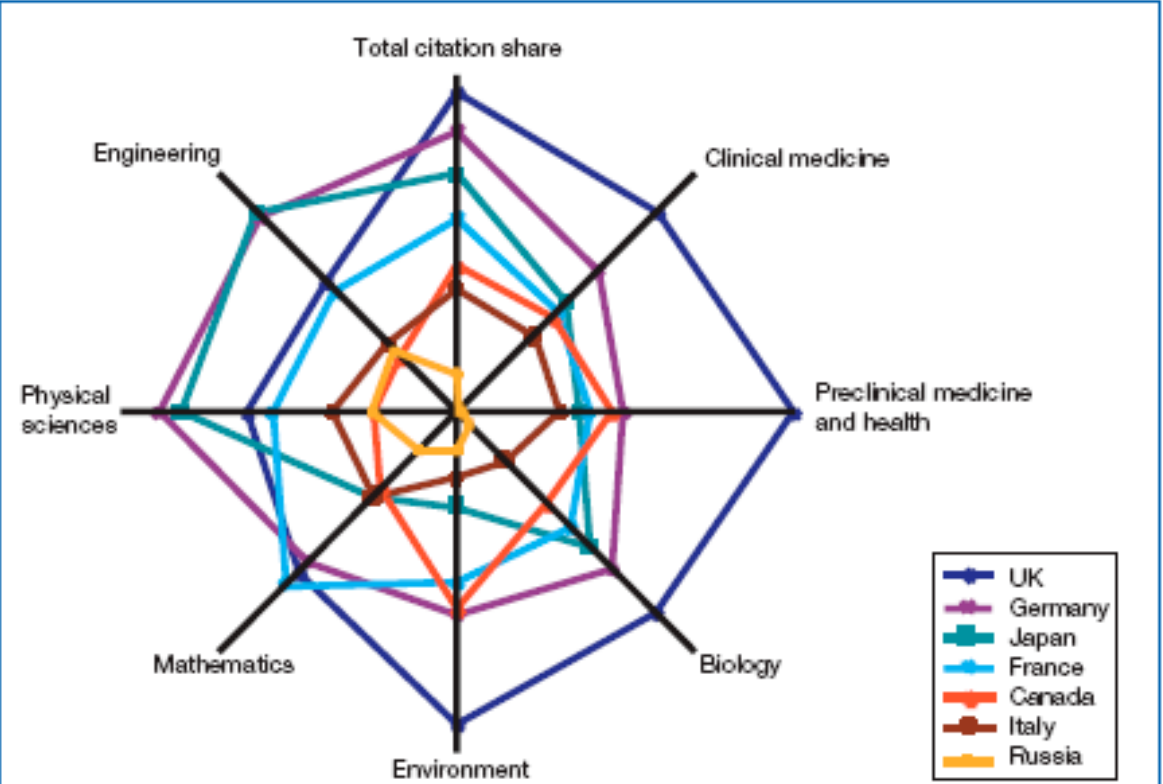
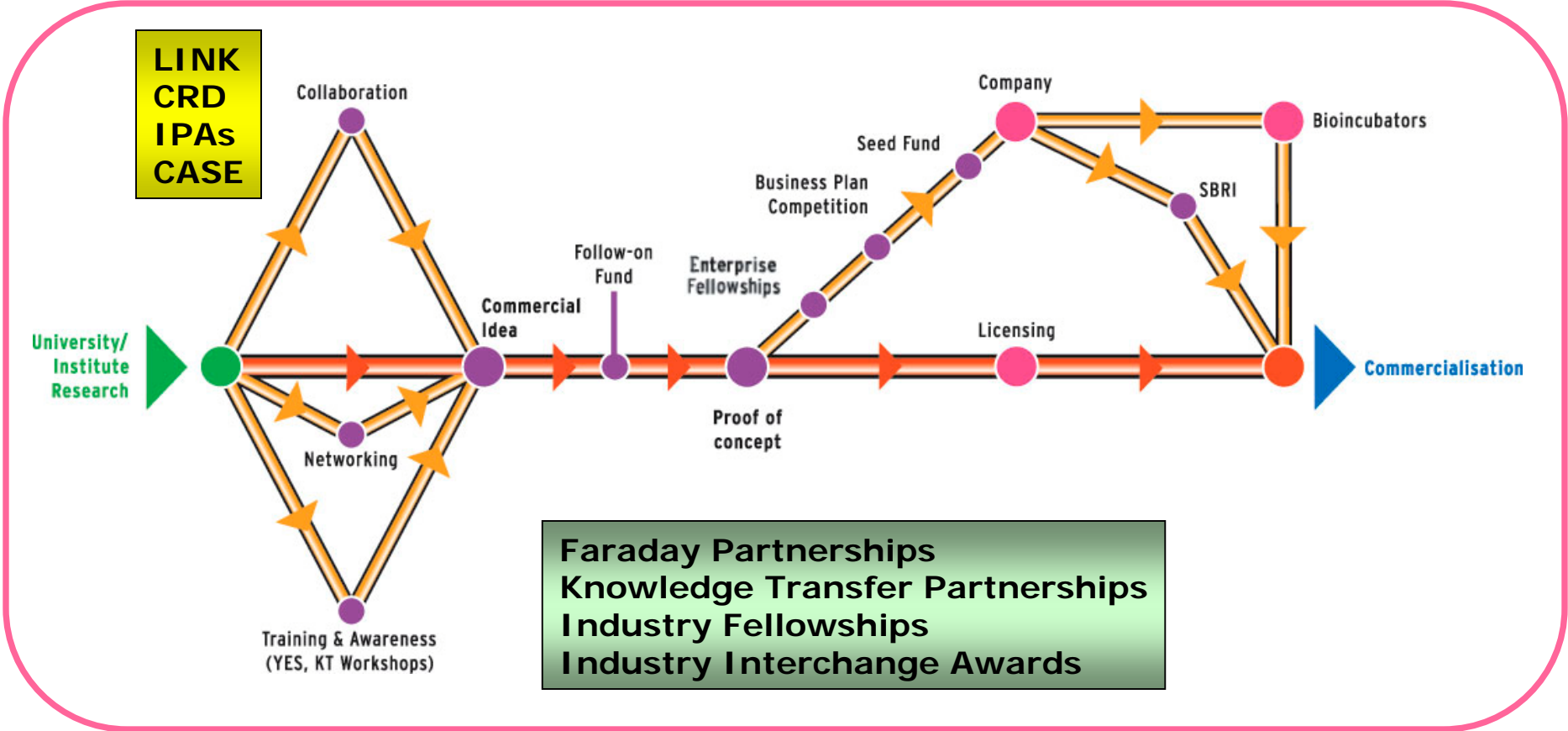


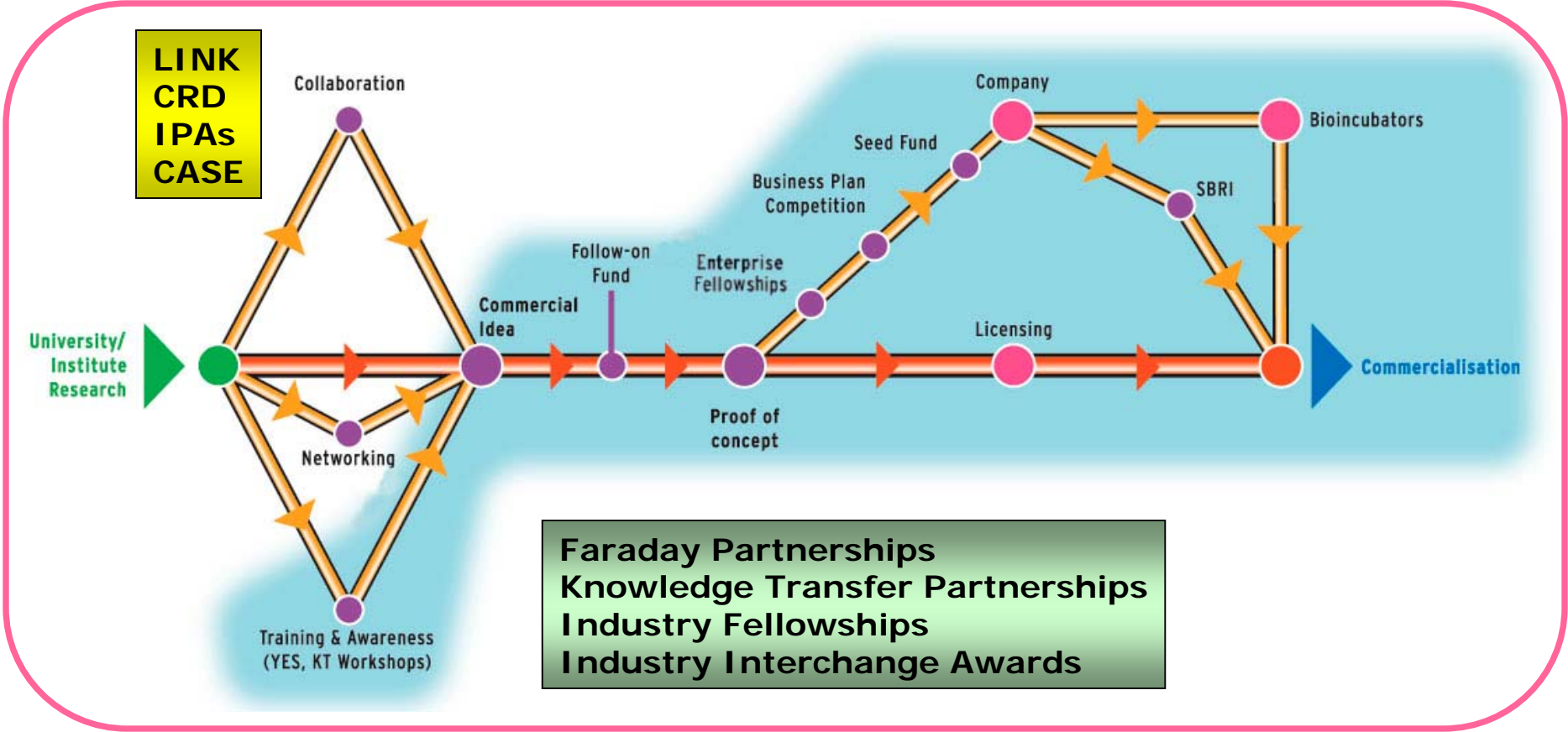
Figure 3 National strengths in different disciplines. Plot shows research footprints for the G8 nations excluding the United States, based on the national share of citations in each of seven disciplines and overall percentage share of citations. The distance from the origin to the data point is proportional to citation share. The medical and life sciences are shown to the right, mathematics and physical sciences to the left.

From David King's "The Scientific Impact of Nations" Nature 430, 311-316, July 2004

# From science base to market place



# From science base to market place



# BBSRC's innovation pipeline

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- Young Entrepreneur's Scheme (1995)
- Follow-on Fund (2004)
- Enterprise Fellowships (2005)
- Business Plan Competition (1999)
- Seed Funds (1999)
- Bioincubators (1998)
- Small Business Research Initiative (2002)



- in 10<sup>th</sup> year and jointly organised by BBSRC/UNIEI
- other main sponsors: MRC, NERC, Gatsby
- delivers commercialisation awareness training to over 150 bioscientists
- regional workshops for teams of 5 PhD/Postdocs
- prepare presentation business plan, with help from expert mentors, based on imaginary biotechnology ideas
- competition Final (for £1000) in December

[www.biotechnologyYES.co.uk](http://www.biotechnologyYES.co.uk)

## 2003 YES winners

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# “Cambridge Scientists Win National Entrepreneurs Competition”

- CLAIRVOYENZ  
(University of Cambridge)  
an imaginary company  
developing disposable  
contact lenses for  
diabetics that change  
colour when their glucose  
levels change



# BBSRC's innovation pipeline

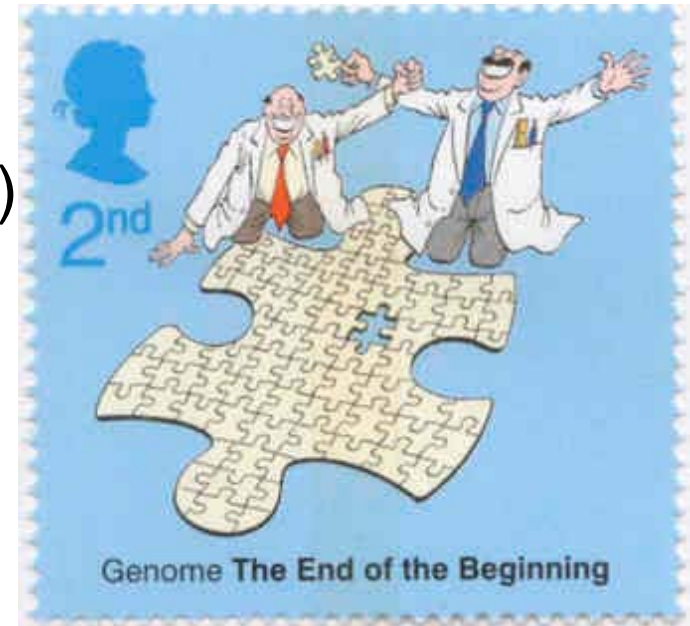
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- **Follow-on Fund (2004)**
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- Small Business Research Initiative (2002)

# Follow-on Fund



- to enable scientists to advance ideas with commercial potential to a stage where commercial opportunities can be secured *e.g. further technical or scientific development, broaden patent claims, market analysis, identify licensees, etc.*
- BBSRC, EPSRC, NERC, PPARC
- grants of £10k to £60k
- BBSRC £1M over 2 calls (Apr/Nov)
- open to existing grantholders
- 17 BBSRC awards totalling £1.1M issued to date



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# The Business Plan Competition

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- to increase awareness of issues involved in developing a bioscience business
- help the formation of new bioscience business ventures
- two stage format: training & mentoring
  - 1999 (with MRC): 16 teams mentored
  - 2001 (with MRC): 17 teams mentored
  - 2003 (with all RCs): 41 teams mentored
  - 2005 (with all RCs): to be launched in autumn
- mentoring organisations
  - business planning, IP, finance, legal
  - including several biotech entrepreneurs



# BPC bioscience prize winner 2003-04: *Monica Healthcare Ltd.*

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- foetal health monitoring company (Nottingham)
- secured £200k initial seed investment from Lachesis Fund and £250k from Catapult Ventures



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•RAINBOW
- Bioincubators (1998) { •BABRAHAM, JIC, ROSLIN
- Small Business Research Initiative (2002)



# Babraham research campus

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**Babraham BioConcepts -  
An evolution of mentoring processes for start-up bioventures**

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# Small Business Research Initiative

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- to enhance research capacity of existing SMEs
- 11 contracts (£2.3M total) in March 2005
- 33 contracts (£7.0M total) awarded to date
  
- rolling annual call in June - closing date Sept
- evidence of shared risk required
- science quality an important criterion
- contracts in region of £200k



# SBRI 2005



Isolating unlabelled biomolecules in a microfluidic system – Switching samples for multiple downstream procedures



Improved insect transformation



Evaluating biological responses to single-dose vaccines



Towards a new structure-function workstation for multimolecular assemblies



Chemical synthesis of therapeutic proteins using PEGylated precursors

SBRI 2005



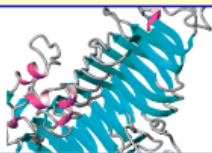
Lumora

BrightSolutions™

2D-NAAT: A universal handheld assay platform for ultra-sensitive low-cost biological detection

Zyentia

Protein Misfolding  
and  
Human Disease



Nanostructured calcium phosphate as a novel bone replacement material

CellTran™

Pre-clinical development of an advanced surface for culture and transfer of limbal epithelium for ocular surface disease



The development of a novel topical unguat delivery system (MedNail™)



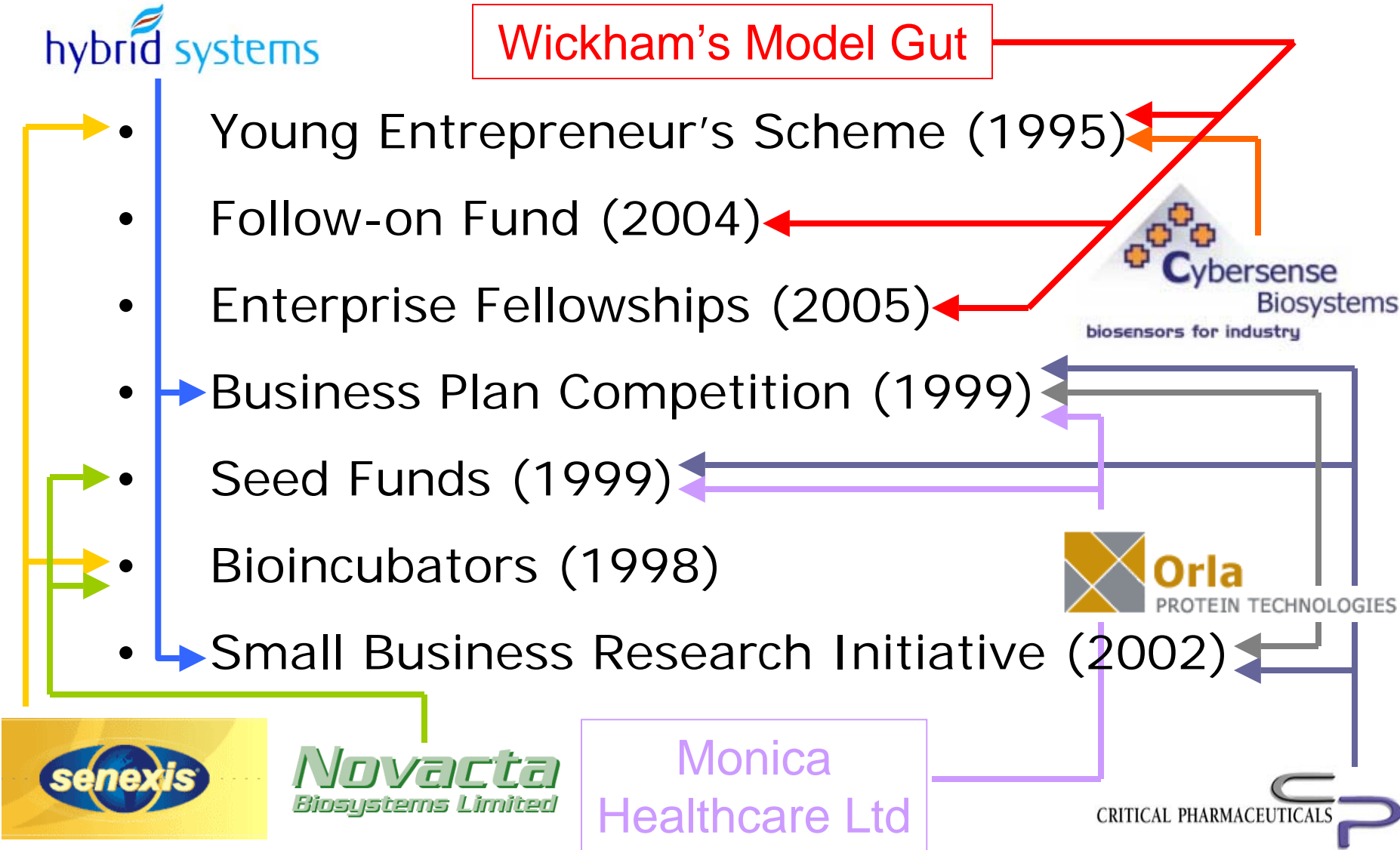
DANIOLABS

Identification of factors responsible for the differentiation of oligodendrocytes

lasso

Sugar binding surfaces

# BBSRC's innovation pipeline



# Underpinning industrial need

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Identifying areas of the bioscience research base where an enhancement of activity may underpin the needs of industry over the next 10 years

*Four prime criteria:*

- capacity for high-quality research
- ability of the UK science base to deliver that research
- size of commercial opportunity
- ability of companies based in the UK to derive benefit

# BBSRC technology priorities

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- biocatalysis and biotransformations
- integrative mammalian biology
- bioprocessing
- exploiting systems biology
- genomics underpinning healthcare
- intelligent storage, retrieval and analysis of large data sets
- crops and crop production
- bionanotechnology



# Implementing the strategy

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## integrative mammalian biology

- 2% of graduates in pharmacology are taught *in vivo* skills
  - >25% of academics who teach these skills retire soon
- So:*
- *need to enhance UK's research and training involving whole organisms*
  - *leveraged funding from key stakeholders for capacity-building awards (BBSRC £2M, MRC, industry £2M, HEFCs £5M)*
  - *call for proposals later this month with aim to fund 3 or 4 centres*

# Implementing the strategy

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## bioprocessing

- a third of all drugs under development now biopharmaceutical
- need new and improved bioprocessing technologies (BIGT report)
- range of biotechnology and pharmaceutical companies would derive benefit

- So:*
- *developing Bioprocessing Club*
  - *funding BBSRC £6M, EPSRC £3M, industry £1M*
  - *many companies showing interest*
  - *club members will:*

identify areas

have early access to results

select projects

avenues to recruitment of skilled staff

# The future of biotechnology: from science base to market place

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- excellent UK bioscience research base
- effective exploitation
- research underpinning industry need

