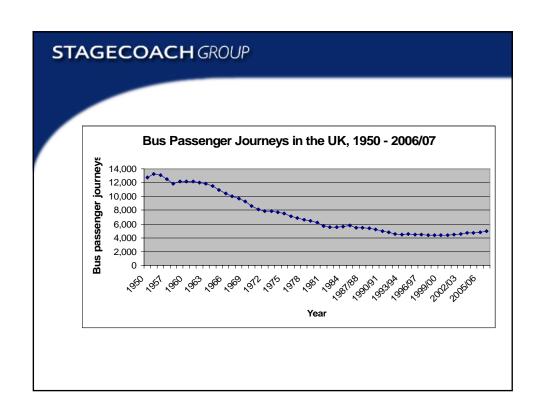
Sustainable Transport

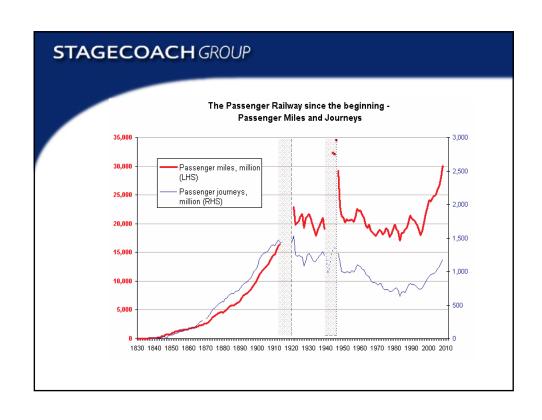
An Operators Perspective

Ian Dobbs Chief Executive, Rail Stagecoach Group plc



UK Bus

- Growing in last 8/10 years for the first time ever?
- Bus fleets increasingly "clean"
- Alternative fuels and additives continually under test
- Cleaner & greener
- Significant growth in London
- Substantial growth in shire towns with partnership working



UK Rail

- 2007 a record year for passenger miles
- · Rail network now half its original size
- Punctuality best ever recorded
- UK has Europe's most modern train fleet
- 50% growth since 1990s & still going!
- Growth driven by economy & modal shift
- Biggest constraint now capacity
- How sustainable is our railway?

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What is Rail doing?

- Recycling waste
- Trying alternative fuels
- Looking at increased electrification
- Educating our staff e.g. drivers
- Beginning to shout about our green credentials
- Trying different technologies e.g regenerative braking
- Becoming more efficient

Public Transport – what's different?

- Economy buoyant over several years
- "Softer" drivers are becoming more significant
- Service standards improving
- Road congestion reaching "tip point"
- VFM perception of rail improving
- But
 - Attitudes are changing too
 - People & their expectations are changing

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So in April 2008 we asked 4,140 people in Cambridge and the South West Trains operating areas of the Company at random their views on public transport -

What our customers think & do

- · 'The environment is a low priority for me'
 - 64% disagree/strongly disagree
- 'The effects of climate change are too far into the future to worry about'
 - 63% disagree/strongly disagree
- · 'I use my car less'
 - 47% agree/strongly agree
- 'I use buses more'
 - 36% agree/strongly agree
- · 'I use trains more
 - 19% agree/strongly agree

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Modal shift drivers - 1

- 'I would find it difficult to switch to public transport'
 - 39% agree/strongly agree
- 'If buses were fuelled by biodiesel I would switch from the car
 - 8% agree/strongly agree
- Has your mode of transport changed over the last 3 years?
 - 10% yes

Modal shift drivers - 2

- Of those who had switched mode over the last 3 years:
 - 36% who had used the car switched to the bus
 - 5% who had used the car switched to the train
 - 30% who had used the car now walked
- Reasons cited for modal shift include:
 - 20% health reasons
 - 12% environmental considerations
 - 10% availability of free bus pass

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Useful indicators

- 'I would be more likely to travel with a company whose ethics supported the environment'
 - 62% agree/strongly agree
- 'I would be prepared to pay more for public transport which is environmentally friendly'
 - 32% agree/strongly agree

Who should we partner with?

In order of importance, how would you rate the following behaviours?

Recycling	92%	Very important
Wasting food less	90%	Very important
Reducing energy use at home	88%	Very important
Reducing water use	85%	Very important
Buying locally produced food	80%	Very important
Using a car less	61%	Very important
Flying less	55%	Very important

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What might this tell us?

- Need to urgently invest in capacity on rail rather than talk about it
- Need to invest in cleaner technology & operations
- Need to choose our partners carefully
- Modes of choice & behaviours are changing
- Need to adapt and plan for more growth